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Sysmex America, Inc. Partners with Medicus Middleware to Provide Physician Office Labs with Instrument Connectivity Directly to EMR



LINCOLNSHIRE, III., May 5, 2015 /PRNewswire/ -- Sysmex America, Inc., a global leader in medical diagnostic testing equipment and information systems technology, today announces a partnership with Medicus Middleware, a laboratory information systems company. This partnership allows Sysmex and its distributor partners to offer a compact software and interfacing solution for physician offices and clinics that connect Sysmex's XP-300 moderately complex hematology analyzer directly to Electronic Medical Record (EMR) systems.

Physician office-based laboratories (POL) often lack a laboratory information system (LIS) that would typically connect diagnostic instruments and produce patient reports. Without this connectivity, physician office labs and clinics process testing data manually, which takes extra time and can contribute to potential transcription errors and decreased productivity.

The Sysmex and Medicus Middleware collaboration resulted in the development of two enhanced laboratory solutions exclusively for the Sysmex XP-300 hematology analyzer: XP-300 Plus and XP-300 Linc. Both systems provide an affordable, easy-to-implement solution that connects the XP-300 directly to the EMR and includes a user interface for reviewing and accepting results. The products support automated and manual order entry and provide printable and compliant lab reports. The XP-300 Linc version also connects up to five additional instruments.

"At Sysmex, our focus is shaped by how we can help customers go beyond the science of laboratory diagnostics and truly automate the entire laboratory workflow experience," says Ralph Taylor, Executive Vice President of Marketing. "Through our partnership with Medicus, we are able to bring unprecedented value to the physician office labs and clinics with the integration of the XP-300 Plus and XP-300 Linc."

Medicus Middleware President Karen Bornstein applauds Sysmex's leadership in taking this important and strategic step for physician office labs and clinics. "In today's environment, it is necessary to process laboratory testing from orders to results in a direct, accurate and seamless electronic pathway meeting the requirements for patient electronic health records."

About Medicus Middleware

Medicus Middleware, based in Fort Lauderdale, Florida, was founded in 2005 to offer cost effective, simple to use lab data processing solutions. Medicus products are designed to meet and accommodate customer needs while fulfilling the dynamic compliance requirements of healthcare today. The Medicus team is comprised of information technology and laboratory professionals able to deliver excellent product implementation and ongoing customer support.

About Sysmex America, Inc.

Sysmex America, Inc., in Lincolnshire, Illinois, the U.S. headquarters of Sysmex Corporation (Kobe, Japan), is a trusted world leader in clinical laboratory systemization and solutions that optimize the clinical utility, operational efficiency and financial performance of the lab. Sysmex America distributes and supports a diversified portfolio of best-in-class automated *in vitro* diagnostic hematology, coagulation and urinalysis analyzers, reagents and information systems for laboratories and healthcare facilities throughout the Americas. The Company's unwavering commitment to clinical excellence and technological innovation is reflected in the Sysmex brand and its distinguished heritage of unsurpassed reliability. Sysmex is reshaping the healthcare of tomorrow at the clinical laboratory level by transcending the boundaries of diagnostic science and serving as the pulse of reliable, accountable care. For more information about Sysmex, please visit www.sysmex.com/us (<http://www.sysmex.com/us>).

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